

with more than
50 years of

COMBINED EXPERIENCE
We have the know-how you need.



SOUTH | AFRICA'S **BEST SPEAKERS**



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MEET GILAN

Gilan and his team at the influence institute believe that everyone has ideas, products or services that deserve attention.

Gilan creates unique learning experiences that help people unleash their influence. He teaches how to apply a working knowledge of influence and persuasion to real-life practical situations, to be able to lead, sell, negotiate, market and inspire on a new level.

As part of Gilan's distinctive presentation style, he interactively demonstrates a remarkable ability to decode **people's** thoughts and to influence them. He demonstrates how through psychology, non-verbal communication and presentation, you can increase your ability to positively and ethically increase your influence ability.

GILAN

THE MENTALIST EXPERIENCE

Looking for something different? Full of interactive humour, Gilan's show will have your guests enthralled, astounded and inspired by the time the mind-blowing finale ends it off.

The Mentalist Experience is an intelligently entertaining experience in which Gilan demonstrates phenomenal abilities of influence, thought-decoding, psychological persuasion and even predicting audience's thoughts before they've realised they will think them.

The show is based on the theatre production Gilan toured around the country to sold-out audiences. The impact of this show saw Gilan featured extensively in the media, and Gilan has gone on to present his unique mentalist feats in over 20 countries.

The Mentalist Experience is a world-class performance with extreme 'wow factor'. It's as thought-provoking as it is mind-blowing, and has been carefully designed for corporate events, suitable for every type of audience.

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GILAN

GILAN'S TOPICS

The R13 Model, Rapid Influence

Create swift, effective influence without compromising your values

Use this practical model of influence to establish emotional engagement, buy-in and lasting loyalty from any person – enabling you to lead, sell, market and inspire on an entirely new level.

The Business of Body Language

What you say and what you convey are two different things.

During this session, Gilan reveals and explains a range of practical body language strategies relevant to different facets of your business life, including leadership, management, sales and communication.

This is a highly informative talk featuring plenty of audience participation throughout. **What's** more, Gilan presents an intriguing mentalist feat that demonstrates **'reading** people like a **book'** on extraordinary levels.

Strategic Storytelling for Business

Five conversational techniques to increase the influence of your ideas

In **today's** fast-changing world the most successful businesses are the ones with employees who implant the right ideas, to inspire change, produce leaders, motivate peak performance and create loyalty. When you apply the techniques in this session you **won't** miss out on transforming your influence, and the way you implant your ideas.

Breakthrough Influence in Hot Conversations

*A hot conversation is any situation where stakes are high, **there's** a difference of opinion, and emotions become tense.*

If you can learn how to speak in a way that creates breakthrough influence, then you can create a highly connect-ed work environment. You will be able to navigate sensitive or critical conversations, influence and lead more effectively, and ultimately accomplish the results you are after.

“Thank you for doing a fantastic job whilst entertaining and wowing the audience at every moment!”

Mercedes Benz

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